

OUR HISTORY

In 1996, two local cooperatives in Goodhue and Lake City merged to create Ag Partners. With the creation of LLC's and mergers with Farm Country Coop, Genesis Coop and All-American Co-op, we have expanded our customer base and market area.

Today Ag Partners roots continue to hold strong as an agricultural coop established and operated for our customer-owners. We provide **agronomy** services, **animal nutrition**, **energy** products and **grain** marketing to more than 12,000 customers in Southern Minnesota and Western Wisconsin.

We believe that success comes only by setting, and following, a high standard of providing great value through our products and services. Our management and staff welcome discussions and recommendations to help our Coop better serve you. Why? Because this is our customers' company!

OUR FIRST PARTNER IS

YOU



Ag Partners
General: 651-923-4496
Feed: 651-923-6001
Energy: 651-923-6004
agpartners.net | [f](#) [in](#) [v](#) [t](#)



THE AG PARTNERS

Difference

SMART INNOVATION • EFFECTIVE SOLUTIONS
FARMER STRONG

AG PARTNERS



VISION - DEDICATION - GROWTH - EXPERIENCE

Makes a difference

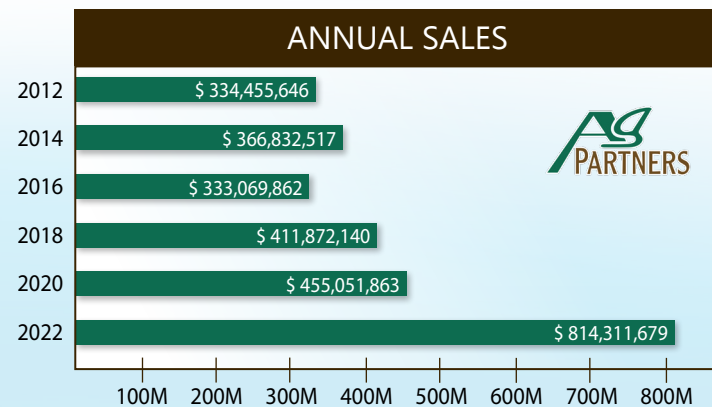
Although agriculture faces new uncertainties every year, Ag Partners has worked through those conditions to achieve steady growth for more than two decades. We've improved our market share and expanded our territory. We've also improved efficiency by increasing volumes and controlling costs.

As a result, Ag Partners has controlled its margins per unit sold, which has helped us become the preferred supplier to more and more producers.



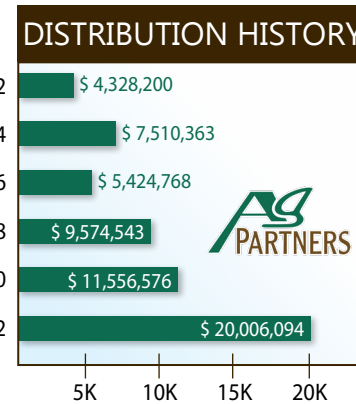
AG PARTNERS IS A UNIQUE ORGANIZATION

Ag Partners provides excellent financial advantages to its members. Rather than retaining equity for 15-20 or more years, the Coop returns as much cash as possible to its members as soon as possible. We pay high cash patronage, and are committed to paying out deferred patronage in less than 5 years. These benefits quickly deliver more dollars back to our members year over year. Additionally, our decisions are customer-focused with the future in mind.



SHARING SUCCESS

A company that retains most of its profits does little to help its member-owners succeed. Instead, Ag Partners returns as much cash to you as quickly as possible. We provide up to 3 checks per year in the form of cash patronage, equity revolvment and preferred stock dividends. Ag Partners has a proven track record of distributing more profits in cash than its competitors.



REDUCING YOUR COST

Cash distribution reduces your cost because money comes back to you every year. The average volume of Ag Partners distributions has directly resulted in lowering these ag input costs by the following amounts:

ACTUAL CASH BACK

	2014	2018	2022
Feed	\$15.25/ton	\$13.08/ton	\$28.81/ton
Dry Fertilizer	\$11.51/ton	\$9.29/ton	\$27.71/ton
Diesel Fuel	\$0.0863/gal	\$0.0638/gal	\$0.1436/gal
LP Gas	\$0.0407/gal	\$0.0315/gal	\$0.0735/gal
Other Products & Services	2.50%	2.53%	3.99%



OUR EMPLOYEES MAKE A DIFFERENCE

Ag Partners is extremely proud of its loyal and well-trained employees. They take pride in what they do, the equipment they run, the facilities they work in, and how they can help you. Ag Partners employees' caring attitude shows in the exceptional products and services they bring to you every day.

Our business philosophy is that we only win when you win. Our accomplishments don't have value if we don't help you succeed and improve your bottom line. Ag Partners and our employees are significantly focused on helping you succeed.



WE'RE HERE FOR THE LONG TERM

Ongoing investments ensure that Ag Partners will be here to supply you with what you need, today and into the next generation. We continually update and improve our facilities, our equipment and our truck fleet. We train our employees with the latest information and actively provide our customers with the industry's most up-to-date technology.

LOOKING FUTURE FORWARD

Ag Partners looks towards the future by investing in employees who are dedicated to our standard of customer service, and our facilities. Trending growth from expansion makes it important we keep up with demand by upgrading existing facilities as well as adding on, or building new. We look at all options before moving forward with projects and try to make the best decisions possible with our members in mind.